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## RBC Insurance Executive Announcements: Dennis Craig and Jonathan Schjott

After an illustrious 45+ year career in the insurance industry, **Dennis Craig** announced his intention to retire, effective **June 30, 2026**.

Dennis began his journey in 1979 after graduating from the University of Toronto with a degree in Commerce and Economics. Since then, he's held senior leadership roles across domestic and international insurance carriers, including North American Life, New York Life, Gerling Global Life, and Westbury Life/RBC Insurance®. His expertise spans multiple distribution channels (career, brokerage, direct) and functional areas such as marketing, underwriting, product development, and distribution management.

At RBC Insurance, Dennis joined Westbury Life in 1997 as Senior Vice President of Marketing, later transitioning to roles in operations and distribution. Most recently, he served as Head, Brokerage Distribution, MGA and National Accounts, where he built exceptional relationships with third-party distributors over 35+ years. His contributions were recognized in 2023 with the Alexander S. Melvin Award from CAILBA for inspirational and ethical leadership in financial services.

Beyond RBC, Dennis has been a dedicated industry advocate, serving on numerous boards and committees, including:

- Canadian Life Insurance Electronic Data Interchange Standards (CLIEDIS) (14 years, 2 terms as Co-Chair)
- Canadian Life and Health Insurance Association (CLHIA) (30+ years, Chaired numerous committees including currently serving as the Chair of the Fair Treatment of Customers Committee)
- Canadian Reinsurance Conference (CRC)
- Financial Services Regulatory Authority of Ontario (FRSA) Advisory Committee
- APEXA Strategic Advisory Committee

In retirement, Dennis plans to embrace his passions: skiing, hiking, cycling, travelling with his family, and volunteering.

Stepping into the role, effective **July 1, 2026, Jonathan Schjott**, currently RVP, Central Region, Individual Brokerage, will assume leadership of the Brokerage, MGA & National Accounts distribution team as the new **Head, Brokerage Distribution, MGA and National Accounts**, reporting to Mike Hamilton.

Having consistently achieved top national rankings in the Central region over the past several years, he has demonstrated sustained excellence in sales performance, distributor engagement, and team leadership. His success stems from leading strategic growth initiatives and fostering partnerships that positioned his team as a national leader.

With nearly two decades of proven leadership experience in the financial services industry, Jonathan joined RBC Insurance in 2019 and has a distinguished record of transforming sales teams, driving business growth, and cultivating future leaders, all while building successful relationships.

Jonathan's innovation-driven approach and ability to build exceptional relationships with third-party distributors will further modernize our distribution capabilities.

Reporting to Jonathan will be Kerri Corkery, Director, Brokerage Distribution, MGA & National Accounts.

Please join us in expressing our heartfelt gratitude for Dennis' remarkable legacy and exceptional contributions. We wish him a joyful and well-deserved retirement. Simultaneously, please join us in congratulating Jonathan on his new appointment. Jonathan is eager to collaborate with you and looks forward to building on our shared success.

### **Questions?**

Please call your local RBC Insurance regional office at 1-866-235-4332.

RBC Life Insurance Company.

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